## TEACHERS RECRUITMENT BOARD, CHENNAI – 6

## WRITTEN COMPETITIVE EXAMINATION FOR

## JUNIOR POST GRADUATE ASSISTANTS (2003-2004) - P-11 - B Series

Time Allowed : 3 Hours	COMMERCE	Total Marks : 150
Tille Allowed . 3 Hours	COMMENCE	TOtal Warks . 15

1.	A loan repayable in a longer period with lesser rate of interest is named as  A) Clean loan  B) Soft loan  C) Secured loan  D) Term loan	12. While evaluating the capital investment proposals, the time value of money is considered in the case of  A) Pay back method
2.	When goods are taken by the proprietor at cost price for his own use the account to be credited is  A) Drawings account B) Bank account C) Sales account D) Purchase account	<ul> <li>B) Discounted cash flow method</li> <li>C) Accounting rate of return method</li> <li>D) None of these</li> <li>13. Examination of accounts and records done for specific purpose is called as</li> </ul>
3.	Which one of the following salesman is not to contact consumers directly?  A) Missionary salesman B) Service salesman	A) Auditing B) Investigation C) Examination D) None of these
4.	C) Speciality salesman D) Retailer's salesman  Government securities and other first class papers are	14. When sales are Rs.2 lakhs, fixed cost Rs.30,000 and P/V ratio 40%, the amount of net profit will be A) Rs.50,000 B) Rs.80,000 C) Rs.30,000 D) Rs.12,000
_	A) Corporate securities B) Gilt-edged securities C) Collateral securities D) None of these	15. Off-shore banking becomes much more easy by A) Unit Banking B) Branch Banking C) e-Banking D) none of these
5.	Five students appear in a class test. There are three prizes for the first three places. In how many ways can the prizes be distributed?  A) 15 ways  B) 30 ways  C) 60 ways  D) 90 ways	16. Interest on securities held as stock-in-trade of an assessee's business should be included in his total income as  A) income from business B) interest on securities
6.	If the borrower fails to pay, the creditor will take possession of the movable goods which is called A) Pledge B) Mortgage C) Hypothecation D) Assignment	C) income from other sources D) none of these  17. The difference between sales and variable cost is A) Margin of safety B) Break-even point C) Contribution D) Marginal cost
7.	Appointments of auditors are made by management in  A) Internal audit  C) Complete audit  C) Periodical audit	18. Verification of the autority and authenticity of a transaction as recorded in the books of account is known as  A) Confirmation  B) Vouching
8.	When fixed cost is Rs.8,000, profit earned Rs.2,000 and Break-even sales are Rs.40,000, what is actual sale?  A) Rs.10,000 B) Rs.42,000 C) Rs.48,000 D) Rs.50,000	C) Testing D) Examination  19. The excess of actual sales over break-even sales is termed as A) Contribution B) Margin of safety C) Fixed cost D) Variable cost
9.	The scheme of SDR accepted by IMF and World Bank came into force in the year A) 1960 B) 1970 C) 1980 D) 1990	20. Prepaid expenses are the expenses which actually relate to
10.	Rebate will be allowed by us on bill when it is A) renewed B) discounted C) retired D) dishonoured	<ul> <li>A) current financial year B) next financial year</li> <li>C) previous financial year D)none of these</li> <li>21. If the net profit is Rs.25,000 after writing off</li> </ul>
11.	The lessor bears the risk of obsolescence and incidental risks is called as  A) Financial lease B) Operating lease	preliminary expenses of Rs.5,000 then the funds from operation will be A) Rs.25,000 B) Rs.30,000 C) Rs.20,000 D) Rs.5,000

	is dealt by A) Sec. 81 C) Sec. 88	B) Sec. 91 D) Sec. 106	46.	When the current ratio is 2.5 and the amount of current liabilities is Rs.25,000, what is the amount of current assets?
33.	A) Taxable income     C) Casual income  In Indian Companies	B) Exempted income D) Rebateable income  Act, Rights Issue of Shares	45.	Which of the following items is not an operating expense?  A) Office expenses B) Interest paid C) Selling overheads D) Postage
32.	C) Nominal Capital  Income from sale of	D) Subscribed Capital  household furniture is		A) Government Audit C) Internal Audit D) Occasional Audit
31.	A) Called-up Capital	taken up by the public is called B) Paid-up Capital		concern by its employees selected for this purpose is called
	A) 30% B) 40%	C) 50% D) 60%	44.	. Continuous and systematic process of examining and reporting the operations and record of a
30.	. In income from tea cultivation and manufacturing of tea business, the agricultural income is		43.	Rate of tax for long term capital gain is A) 10% B) 20% C) 30% D) 40%
29.	•	ng is a non-current asset?  B) Prepaid insurance D) Stock		A) Peter F. Drucker B) F.E. Clerk C) William J. Standon D) Paul Mazur
<b>2</b> 8.	Income accruing in India is taxable in re A) only resident assess B) only non-resident a C) all types of assessed D) None of these	sees assessees	42.	Means? A) 33.33 and 20 B) 12 and 12.80 C) 41 and 31 D) 23.33 and 19  In marketing the delivery of standard of living
	finding the long term A) Debt-Equity ratio C) Premium on Investment	B) Stock-turnover ratio nt D) Fixed Assets turnover ratio	41.	Co-efficient of variation of two series are 60% and 80%. Their standard deviations are 20 and 16 respectively. What are their Arithmetic
97	C) Exempted Income	D) None of these	40.	A) Publicity B) Advertising C) Sales promotion D) Personal selling
26.	Bonus shares receive A) Capital Receipt	d by a dealer of shares is  B) Revenue Receipt		C) Legal rights D) Hereditary rights
	<b>50%, the break-even</b> A) Rs.36,000 C) Rs.72,000	B) Rs.48,000 D) Rs.24,000	39.	The rights given to the members of a company by the Memorandum and Articles of Association is  A) Statutory rights  B) Documentary rights
25.	When fixed cost is I	Rs.24,000 and P/V ratio is		A) 2 parties B) 3 parties C) 4 parties D) 5 parties
	<ul><li>A) fully taxable</li><li>B) fully exempted</li><li>C) taxable upto 10% of taxable upto 20% of taxa</li></ul>		38.	D) Bhagwathi Committee  The number of parties in factoring agreements is
24.	employees posted ab	vances paid to government road are		<ul><li>A) Chelliah Committee</li><li>B) Abid Hussain Committee</li><li>C) Narasimham Committee</li></ul>
23.	Sales budget is a A) Master budget C) Expenditure budget	B) Functional budget D) None of these	37.	<ul><li>D) Industrial Finance Corporation of India</li><li>Which of the following committees examined and suggested financial sector reforms?</li></ul>
	C) for a period of 10 y D) for an unlimited nu			India C) Industrial Re-construction Bank of India
	A) for a period of 4 ye B) for a period of 8 ye			A) Unit Trust of India B) Industrial Credit and Investment Corporation of
<b>22</b> .	Unabsorbed deprecia for set off	tion can be carried forward	36.	The Development Bank started to rehabilitate the sick and closed industrial units is

A) Rs.62,500

C) Rs.10,000

A) 3 months

C) 1 month

B) Rs.12,500

D) Rs.12,000

B) 6 months

D) 15 days

47. When Central Government directs to change the name of the company, the company must change

its name within a period of

A) LICI

**SAKTHI** 

A) Rs.5,000

C) Rs.12,000

investment is called as

34. Deduction u/s 80 L for bank interest is allowed upto

35. The organisation mobilises savings of small

B) ICICI C) UTI

investors and channelises them into corporate

B) Rs.7,000

D) Rs.15,000

D) IFCI

48.	A bag contains 7 Red, 12 White and 4 Green balls. What is the probability that 3 balls drawn are all White?  A) 0.3442 B) 0.1242 C) 0.1442 D) 0.2142	61. Pie diagram is called as  A) Histogram B) Bar diagram  C) Circular diagram D) Scatter diagram
49.	Issue of Share Certificate must have prior sanction of	62. Stock turnover ratio is a  A) Liquidity ratio B) Activity ratio C) Profitability ratio D) Solvency ratio
	<ul> <li>A) a resolution of Board of Directors</li> <li>B) a resolution of General Meeting of Shareholders</li> <li>C) the Central Government</li> <li>D) None of these</li> </ul>	63. The first meeting of the shareholders of a public limited company is  A) Class meetings of the shareholder B) Statutory meeting
50.	The number of countries opted for the Euro Currency is  A) 9 European countries B) 7 European countries  C) 11 European countries D) 12 European countries	C) Annual General meeting D) Extraordinary General meeting  64. The apex institution in industrial finance is
51.	'Net Worth' of business means A) Equity Capital B) Total Assets C) Total Assets - Total Liabilities	A) IDBI B) IFCI C) ICICI D) LICI  65. The secular trend has the growth factor or declining factor during  A) a short period of time B) 3 months period of time  C) a long period of time D) any period of time
<b>52</b> .	D) Fixed Assets - Current Assets  When Average Stock is Rs.8000, Selling price is 25% above cost and Stock Turnover ratio is 6 times, what is the amount of gross profit?  A) Rs.2,000  B) Rs.4,000  C) Rs.10,000  D) Rs.12,000	C) a long period of time D) any period of time  66. The cumulative frequency or Ogive curve is used to ascertain  A) Mean  B) Median  C) Mode  D) Geometric mean  67. The earlier name of WTO was  A) OECD  B) GATT  C) UNCTAD  D) UNIDO
<b>53</b> .	Low price is fixed for the product under  A) Penetration pricing B) Skim and Cream pricing C) Follow the leader pricing D) Oligopolistic pricing	68. An aeroplane flies along the four sides of a square at speeds of 100, 200, 300 and 400
	Every company must maintain an Index of Members when the membership exceeds A) 20 B) 30 C) 50 D) 75	kilometres per hour respectively. What is the average speed of the plane in its flight around the square?  A) 182 kms per hour B) 192 kms per hour C) 200 kms per hour D) 250 kms per hour
	If duties are levied on commodities in trade between two countries, it is called  A) International trade B) Protective trade C) Export trade D) Free trade	69. Mural advertising is a kind of A) Press advertising B) Miscellaneous advertising C) Direct advertising
	In company meeting proxy can  A) speak and vote B) vote only C) attend and vote D) speak only	<ul> <li>D) Outdoor advertising</li> <li>70. Which one of the following denotes a combination of various elements of marketing?</li> <li>A) Promotional mix</li> <li>B) Product mix</li> </ul>
57.	When correlation is + 0.98 and number of pairs is 8, the Probable Error is A) 0.09 B) 0.009 C) 0.07 D) 0.007	C) Marketing mix  D) Distribution mix  71. The principle of treating business as distinct from
58.	Notice of any resolution passed at a creditors' meeting shall be given by the company to the Registrar within  A) 10 days of the passing thereof  B) 7 days of the passing thereof  C) 30 days of the passing thereof	its owner is known as  A) business entity concept B) the concept of consistency C) the concept of conservation D) dual aspect concept
59.	D) 15 days of the passing thereof  Find the Co-efficient of Range of weights of 7 students from the following:  27, 30, 35, 36, 38, 40, 43  A) 0.53  B) 0.81  C) 0.14  D) 0.23	72. "Marketing is purely a management function". This concept comes under A) Functional Approach B) Institutional Approach C) Decision making Approach D) Product or Commodity Approach
60.	No instrument of transfer of shares is necessary in the case of  A) Transfer of shares to legal heirs B) Transmission of shares C) Surrender of shares D) None of these	<ul> <li>73. In what pricing method, the last unit is taken as base for pricing?</li> <li>A) Cost-plus pricing method</li> <li>B) Rate of Return pricing method</li> <li>C) Break-even pricing method</li> <li>D) Marginal Cost pricing method</li> </ul>

74.	The entrepreneur who is never ready to introduce changes in his enterprise is called a  A) Fabian entrepreneur B) Innovative entrepreneur	87. The Mother Teresa Women's University was started in Tamil Nadu in the year A) 1978 B) 1980 C) 1984 D) 1985
	C) Immitative entrepreneur D) Drone entrepreneur	88. The main objective of DPEP is to promote  A) higher education B) secondary education
75.	Industrial Finance Corporation of India was established in the year	C) primary education D) pre-primary education
7.6	A) 1964 B) 1955 C) 1948 D) 1956	89. In Tamil Nadu the most recently established University is
70.	The Periodic Table shows  A) all the known elements  B) train arrivals and departures	A) Manonmaniam Sundaranar B) Periyar C) Valluvar D) Alagappa
	C) frequency of monsoons D) pulse rate of human beings	90. Self activity, creativeness and social participation are the characteristics of
77.	ICHR refers to	A) Kindergarten education B) Montessori education     C) Science education D) Social education
	<ul> <li>A) Indian Council for Horticultural Research</li> <li>B) Indian Council for Development of Human Resources</li> <li>C) International Convention of Human Rights</li> <li>D) Indian Council of Historical Research</li> </ul>	91. A teaching approach that permits a child to prepare at his own pace under the guidance of a teacher is called  A) Individually Guided Education
78.	Arteries are blood vessels which transport blood  A) from the lungs to other parts of the body  B) from tissues to the heart  C) from the kidneys to the lungs	B) Individually Prescribed Instruction C) Programme Learning D) Individualised Instruction
	D) from the heart to the tissues	92. The concept of floating university was introduced in A) U.K. B) Canada C) U.S.A. D) France
79.	The Headquarters of the Indian Space Research Organisation is located at A) Bangalore B) Sriharikota C) Ahmedabad D) Thiruvananthapuram	93. The concept of school complex was put forward by A) Kothari Commission B) A.L. Mudaliar Commission C) Tara Chand Committee
80.	Genetics is the study of	D) Education Commission (1964 - 66)
	<ul> <li>A) seed germination in plants</li> <li>B) reproduction of mammals</li> <li>C) transmission of characteristics from parents to offspring</li> </ul>	94. Span of attention can be measured by the instrument called  A) Chronoscope B) Perimeter C) Tachistoscope D) Ergograph
	D) skin diseases	95. The number of approaches in Functional Literacy
81.	The boundary line demarcating India and Pakistan is known as	Programme is A) four B) two C) three D) five
	A) Macmohon line B) Durand line C) Maginot line D) Radcliffe line	96. Rousseau was a (an)  A) Naturalist  B) Pragmatist
82.	The book 'India Wins Freedom' was written by A) Maulana Abul Kalam Azad B) M. O. Mathai	C) Idealist D) Educationist
	C) K.P.S. Menon D) Dr. S. Radhakrishnan	97. The book 'Democracy and Education' was written by A) Rousseau B) Madame Montessori C) John Dewey D) J. Krishnamoorthy
83.	Decibel is a unit that measures  A) direction of sound waves B) intensity of sound	98. A.S. Neil's Summer Hill School was established
	C) frequency of sound D) speed of sound	as a school for  A) gifted children  B) orphans
84.	The Supreme Commander of the Defence Forces of India is	C) problem children D) handicapped children
	A) The Prime Minister B) The Chief of Army Staff C) The President D) The Defence Minister	99. 'Deschooling' the society is a philosophical idea mooted by
<b>85</b> .	Sunderban Tiger Sanctuary is situated in the State of A) Rajasthan B) Jharkhand	A) Lan Lister B) Everest Reimur C) Ivan Illich D) Jishn Hot
	C) Madhya Pradesh D) West Bengal	100. The Activity Oriented approach to learning and instruction is called
86.	The committee which recommended to the Government providing Pre-Primary Education in India was	A) Problem solving method B) Discovery method
		C) Inductive method D) Project method
	A) Stanley's Despatch B) Woods Dispatch C) Sergeant Report	101. National Policy on Education was recommended in the year

A) Primary Education C) Adult Education D) Special Education D) Special Education C) Adult Education D) Special Education C) Sasic Education D) Distance Education D) Distance Education D) Distance Education D) Distance Education C) Easic Education D) Distance Education C) Aurobindo D) Education D) Distance Education D) Education Education D) Education Ed	A) net profit + increase in current assets B) net profit + decrease in current assets C) net profit + cash expenses + decrease in current assets D) net profit after tax  118. Financial markets in essence are A) Money market B) Capital market C) Credit market D) Liquidity-oriented market 119. No company started after 1956 can ever issue A) Bonus shares B) Shares at a discount C) Equity shares D) Deferred shares  120. The Assessing Officer of Income-tax may be interested to go through certain books, accounts, documents, statements of the assessee before
106. The main objective of Navodaya Schools is A) to educate slow learners B) to educate delinquents C) to educate gifted children D) to educate handicapped children 107. The term 'intelligence' was first introduced by A) Malin B) Wechsler C) Binet D) Raven 108. Operation Blackboard is a scheme to improve	finalising the assessment of an assessee. This is called A) Assessment on the basis of Return filed B) Best Judgement assessment C) Enquiry before assessment D) Self assessment  121. If a country has a fundamental deficit balance of payments, it should resort to A) Exchange control B) Devaluation C) Inflation D) Foreign loans
A) Mobile schools C) Anganwadi schools D) Sainik schools  109. The main objective of Indian Education is A) Fraternity C) Equality D) Sociability  110. The Non-test Technique is meant for A) aptitude C) interview D) interest	122. A factory is manufacturing one uniform type of product. Which method of absorbing factory overheads would you suggest?  A) Percentage of direct wages B) Machine hour rate C) Direct labour hour rate D) Rate per unit of output  123. A Bill of Lading is A) A negotiable instrument B) Quasi-negotiable instrument
A) Structural analysis is known as A) Structural analysis B) Static analysis C) Dynamic analysis D) Break-even analysis  112. In company 'Inscribed Stock' means A) Opening Stock B) Closing Stock	C) A non-negotiable instrument D) Non-transferrable instrument  124. Administration overheads are recovered as a percentage of A) Direct materials B) Direct wages C) Prime cost D) Works cost
C) Registered Stock  D) Unregistered Stock  113. Long-term solvency is indicated by A) Rate of Return B) Liquid ratio C) Debt-equity ratio D) Capital-gearing ratio  114. If the Quorum is not provided in the Article of Association. What is the minimum number of members to be presented in the case of public company meeting of share holders? A) 2 members B) 3 members C) 5 members D) 10 members  115. Number of equity shares is 3,000; Dividend per equity share is Rs.2; Earning per equity share	<ul> <li>125. A floating charge means <ul> <li>A) a charge of the assets of a company which is being floated</li> <li>B) a charge on the shares of a company</li> <li>C) a charge on the current assets of the company which are constantly changing</li> <li>D) none of these</li> </ul> </li> <li>126. The organization which has played a greater role in the field of Education and Technology is <ul> <li>A) F.A.O.</li> <li>B) U.N.O.</li> <li>C) U.N.E.S.C.O.</li> <li>D) U.N.I.C.E.F.</li> </ul> </li> <li>127. Instrumental condition in learning was put forth by</li> </ul>
is Rs.5. What is pay-out ratio? A) 40% B) 50% C) 10% D) 30%  116. The simplest method for evaluating Capital expenditure projects A) Internal Rate of Return method B) Average Rate of Return method C) Pay Back Period method D) None of these	A) Pavlov B) Tolman C) Skinner D) Hull  128. Creativity among children can be encouraged by A) convergent thinking B) reasoning C) divergent thinking D) imagination  129. Enrichment Programmes are introduced for A) average children C) gifted children D) handicapped children
SAKTHI	TRB PG - COMMERCE 2003-04

A) DAT B) WISC C) TAT D) MMPI	Organisations operating in various states are
131. In contract a/cs, the cash received on the	A) 23 B) 21 C) 17 D) 15
<ul><li>contract is credited to</li><li>A) Work-in-progress account B) Contractor's account</li><li>C) Contractee's account D) None of these</li></ul>	141. The party who obtains the equipment for use under leasing agreement is called A) Lessor B) Buyer C) Seller D) Lessee
132. The International Monetary Fund is  A) an institution designed to increase the international flow of long-term capital	142. Which of the following is not a source of fund?  A) Purchase of machinery B) Profit earned during the year C) Issue of share capital D) Long term loan raised
<ul> <li>B) an institution designed to ease the balance of payments problems among the countries of Europe</li> <li>C) an institution that provides short-term loans to the central authorities trying to maintain fixed exchange rates</li> <li>D) an organisation for reducing the level of world</li> </ul>	143. A project costs Rs.20,00,000 and yields annually a profit of Rs.3,00,000 after depreciations at 12½% but before tax at 50%. The pay-back period is  A) 4 years B) 2 years C) 5 years D) 7 years
tariffs by a process of bilateral bargaining  133. Job costing is suitable for  A) Mass producing concerns B) All concerns C) Service concerns D) Specific order concerns  134. SDR is	144. Banks lend against Life Insurance policy on the basis of  A) the insured amount stated in the policy B) current surrender value of the policy C) bonus added to the policy D) premium paid by the policy holder
A) a kind of soft loan created by the IMF B) a type of overdraft at the IMF C) a form of international reserve issued by the IMF D) a negotiable instrument of the SBI	145. Conversion cost is the sum total of A) direct material and direct wages cost B) direct wages, direct expenses and factory overheads
135. The type of process loss that will not affect the cost of inventory value is  A) Seasonal loss B) Abnormal loss C) Normal loss D) Standard loss	C) indirect wages and factory overheads D) selling expenses  146. The ordinary shares of first class industrial
136. Share Capital required to own an enterprise by a Women Entrepreneur is A) 40% B) 50% C) 51% D) 75%	companies are described as A) Green chip B) White chip C) Red chip D) Blue chip  147. The reason behind the purchase from a
A) Production volume decreases B) Production volume increases C) Variable cost per unit decreases D) Sales increases	particular seller is A) Product buying motives B) Patronage buying motives C) Economic buying motives D) Social buying motives
138. Funding high technology, high risk and high reward projects are termed as  A) Long term capital  B) Seed capital  C) Venture capital  D) Short term capital	<ul> <li>148. Entrepreneurial competencies are known as <ul> <li>A) TQM</li> <li>B) Traits</li> <li>C) Task</li> <li>D) Technology</li> </ul> </li> <li>149. The technique that specifies the relative value of each job in the organisation is called as</li> </ul>
139. The degree of completion of the work is determined by comparing the work certified with	A) Job Analysis  B) Job Description C) Job Evaluation D) Job Specification
<ul><li>A) work-in-progress</li><li>B) contract price</li><li>C) cash received from the contract</li><li>D) work uncertified</li></ul>	150. In a sample of 500 people from a village in Rajasthan, 250 are found to be rice eaters and the rest wheat eaters. The Standard Error will be A) 16.18 B) 11.18 C) 21.18 D) 1.18
	S (2003-2004) - COMMERCE - ANSWERS
1       B       2       D       3       A       4       B       5       A         11       B       12       B       13       B       14       A       15       C         21       B       22       D       23       A       24       B       25       B         31       D       32       B       33       A       34       C       35       C         41       B       42       A       43       B       44       C       45       B         51       C       52       D       53       A       54       C       55       B         61       C       62       B       63       B       64       A       65       C         71       A       72       C       73       D       74       D       75       C         81       D       82       A       83       B       84       C       85       D         91       C       92       C       93       A       94       C       95       C         101       B       102       C       103	6 C 7 A 8 D 9 B 10 B 16 A 17 C 18 B 19 B 20 B 26 A 27 A 28 C 29 C 30 D 36 C 37 C 38 B 39 B 40 B 46 A 47 A 48 B 49 A 50 D 56 C 57 B 58 C 59 D 60 B 66 B 67 B 68 D 69 D 70 C 76 A 77 D 78 D 79 A 80 C 86 C 87 C 88 C 89 C 90 A 96 A 97 C 98 A 99 C 100 C 106 C 107 C 108 B 109 C 110 C 116 C 117 B 118 D 119 D 120 A 126 C 127 C 128 C 129 C 130 C 136 C 137 A 138 C 139 B 140 B 146 D 147 B 148 B 149 D 150 C
91	96A 97C 98A 99C 10 106C 107C 108B 109C 11 116C 117B 118D 119D 12 126C 127C 128C 129C 13 136C 137A 138C 139B 14

| 140. At present the number of Technical Consultancy

130. One of the Projective Techniques is A) DAT B) WISC C) TAT D) MMPI